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62,21

1922 PRICE LIST
EARL FERRIS NURSERY COMPANY
HAMPTON, IOWA

This price list is in effect February 1, 1922, and supersedes any other printed list previously issued. Order now and we will ship at proper time to plant.

GUARANTEE—All goods purchased from this list are sold under the terms and guarantee given in catalogue. No order accepted for less than \$1.00. Terms are cash with order; 5 at the 10 rate; 50 at the 100 rate; 500 at the 1,000 rate, unless otherwise stated. Less than five of one variety at the each rate. Everything ordered from me is guaranteed to be exactly as represented or money refunded.

NORWAY SPRUCE AND WHITE PINE EVERGREENS

THE TWO BEST VARIETIES FOR WINDBREAKS EAST OF THE MISSOURI RIVER

	Each	10	100	1,000
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8 to 12 in., once transplanted and once root-pruned		\$ 10.00	\$ 80.00	
1 to 1½ ft., twice transplanted and twice root-pruned25	\$ 2.00	18.00	150.00
1½ to 2 ft., twice transplanted and twice root-pruned .....	.50	4.00	28.00	250.00
2 to 3 ft., three times transplanted and three times root-pruned .....	.75	7.00	45.00	400.00
3 to 4 ft., four times transplanted and four times root-pruned .....	.80	7.50	55.00	500.00
4 to 5 ft., four times transplanted and four times root-pruned				
Specimen White Pine, Norway Spruce and White Spruce, extra heavy, all having been four or more times transplanted and root-pruned, grown in rows four feet apart and four feet apart in the row. Beauties, just the thing for ornamental planting, or big heavy fellows to fill in an old windbreak. If desired balled and burlapped, add 20¢ per tree.	1.00	8.00	70.00	600.00
Each 10 100 1,000				
4 to 5 ft.	\$2.00	\$15.00	\$100.00	.....
5 to 6 ft.	2.25	17.50	125.00	.....

WHITE SPRUCE

THE GREATEST WINDBREAK EVERGREENS FOR ALL TERRITORY WEST OF MISSOURI RIVER

Same prices and grades as the Norway Spruce and White Pine with the exception that we have no smaller White Spruce than the 1 to 1½ ft. grade.

JACK PINE

THE FASTEST GROWING EVERGREEN OF ALL

	Each	10	100	1,000
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2 to 3 ft., three times transplanted and three times root-pruned	\$.50	\$ 4.50	\$ 35.00	\$300.00
3 to 4 ft., four times transplanted and four times root-pruned .....	.75	6.50	45.00	400.00
5 to 6 ft., two times transplanted and two times root-pruned; second grade trees that have been crowded in the row .....	.50	5.00	30.00	250.00
6 to 7 ft., two times transplanted and two times root-pruned; second grade trees that have been crowded in the row				
7 to 8 ft., two times transplanted and two times root-pruned; second grade trees that have been crowded in the row				

SCOTCH PINE

THRIVES WELL ON POOR SOIL—EASY TO TRANSPLANT

	Each	10	100	1,000
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10 to 14 in., once transplanted and once root-pruned		\$ 12.00	\$ 100.00	
12 to 18 in., twice transplanted and twice root-pruned25	\$ 2.00	18.00	150.00
18 to 24 in., twice transplanted and twice root-pruned50	4.00	25.00	200.00
2 to 3 ft., three times transplanted and three times root-pruned75	7.00	45.00	400.00
3 to 4 ft., four times transplanted and four times root-pruned80	7.50	55.00	500.00
4 to 6 ft., twice transplanted and twice root-pruned; have been crowded somewhat in rows, but are good windbreak trees and a good buy at the price				
6 to 8 ft., twice transplanted and twice root-pruned; have been crowded somewhat in rows, but are good windbreak trees and a good buy at the price				
8 to 10 ft., twice transplanted and twice root-pruned				
10 to 12 ft., twice transplanted and twice root-pruned				
12 to 14 ft., twice transplanted and twice root-pruned				
14 to 16 ft., twice transplanted and twice root-pruned				
16 to 18 ft., twice transplanted and twice root-pruned				
18 to 20 ft., twice transplanted and twice root-pruned				
20 to 22 ft., twice transplanted and twice root-pruned				
22 to 24 ft., twice transplanted and twice root-pruned				
24 to 26 ft., twice transplanted and twice root-pruned				
26 to 28 ft., twice transplanted and twice root-pruned				
28 to 30 ft., twice transplanted and twice root-pruned				
30 to 32 ft., twice transplanted and twice root-pruned				
32 to 34 ft., twice transplanted and twice root-pruned				
34 to 36 ft., twice transplanted and twice root-pruned				
36 to 38 ft., twice transplanted and twice root-pruned				
38 to 40 ft., twice transplanted and twice root-pruned				
40 to 42 ft., twice transplanted and twice root-pruned				
42 to 44 ft., twice transplanted and twice root-pruned				
44 to 46 ft., twice transplanted and twice root-pruned				
46 to 48 ft., twice transplanted and twice root-pruned				
48 to 50 ft., twice transplanted and twice root-pruned				
50 to 52 ft., twice transplanted and twice root-pruned				
52 to 54 ft., twice transplanted and twice root-pruned				
54 to 56 ft., twice transplanted and twice root-pruned				
56 to 58 ft., twice transplanted and twice root-pruned				
58 to 60 ft., twice transplanted and twice root-pruned				
60 to 62 ft., twice transplanted and twice root-pruned				
62 to 64 ft., twice transplanted and twice root-pruned				
64 to 66 ft., twice transplanted and twice root-pruned				
66 to 68 ft., twice transplanted and twice root-pruned				
68 to 70 ft., twice transplanted and twice root-pruned				
70 to 72 ft., twice transplanted and twice root-pruned				
72 to 74 ft., twice transplanted and twice root-pruned				
74 to 76 ft., twice transplanted and twice root-pruned				
76 to 78 ft., twice transplanted and twice root-pruned				
78 to 80 ft., twice transplanted and twice root-pruned				
80 to 82 ft., twice transplanted and twice root-pruned				
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84 to 86 ft., twice transplanted and twice root-pruned				
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94 to 96 ft., twice transplanted and twice root-pruned				
96 to 98 ft., twice transplanted and twice root-pruned				
98 to 100 ft., twice transplanted and twice root-pruned				
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312 to 314 ft., twice transplanted and twice root-pruned				
314 to 316 ft., twice transplanted and twice root-pruned				
316 to 318 ft., twice transplanted and twice root-pruned				
318 to 320 ft., twice transplanted and twice root-pruned				
320 to 322 ft.,				

FRESH FRUITS

Amoor Rose: North Privet—10 to 15 ft. field grown, 50 per \$8.00; 100 for \$17.00; selected, 200 \$4.00, No. 1 stock, 75 cents each; 160 for \$3.00; 160 for \$50.00; Thunberg's Raspberry—6 to 15 in., 50 for \$4.00; 100 for \$15.00; 18 to 24 in., 50 for \$20.00; 100 for \$35.00; 2 to 3 ft., selected, No. 1 stock, \$1.00 each; 10 for \$7.00; 100 for \$60.00.

FRUIT TREES

Bach 10 100

Apple Trees
Our Apple trees are 3 years old; average size, depending on variety, 4 to 6 ft. They are an extra good lot of healthy, northern Iowa grown trees that will give satisfaction.

Cherry Trees 4 to 6 ft. \$.50 \$ 4.75 \$ 45.00

Native Plums 4 to 6 ft. \$ 1.00 \$ 9.00 \$ 80.00

Hawthorn Hybrid Plums 4 to 6 ft. \$ 1.00 \$ 14.00 \$ 9.00 \$ 75.00

Peek' Trees One year, 4 to 5 ft. \$.75 \$ 7.00

Peach Trees One year, 4 to 5 ft. \$.75 \$ 7.00

SMALL FRUITS

If Grape Vines, Blackberries, Currants or Gooseberries are desired by parcels post prepaid, add 10 cents to the 10 rate, 15 cents to the 25 rate, and 25 cents to the 100 rate, to cover cost of trimming, packing and postage.

Strawberries—Spring varieties: 50 for 75c; 100 for \$1.00; 500 for \$4.00, parcels post prepaid; by express, 1,000 for \$6.00. Choice of Linnipap, Steven's Late Champion, Dr. Barrill, and Warfield.

Everbearing Strawberries—Ferris Improved Progressive: 50 for \$1.00; 100 for \$1.75; 500 or more at \$1.50 per 100, parcels post prepaid.

Raspberries—12 for 75c; 25 for \$1.25; 100 for \$5.00; 200 or more at \$4.00 per hundred, parcels post prepaid. Red Raspberries, choice of St. Regis, King and Loudon. Black Raspberries, choice of Cumberland, Gregg, Kansas and Older.

Grapes—Extra well rooted. Choice in Black Grapes of Concord, Warden and Moore's Early, 25 cents each; 10 for \$2.25; 100 for \$20.00; 200 or more at \$15.00 per 100.

Red and White Grapes—50 cents each; 10 for \$2.50. **Blackberries**—Choice of Snyder, Early Harvest and Stone's Hardy, 25 for \$1.50; 100 for \$5.00; 200 or more at \$4.50 per hundred.

Currants—Choice of Fay's Prolific, Red Dutch and White, 12 for \$2.00; 25 for \$3.50. **Gooseberries**—Choice of Houghton and Downing, 30 cents each; 12 for \$2.75; 25 for \$5.00.

HARDY ORNAMENTALS

Each 10 50

Snowballs Well rooted, field grown, good size Extra, large, 4 years. Syringa, or Mock Orange No. 1, field grown 2-year, transplanted.

Sumach, Staghorn or Fragrant. No. 1, field grown.

Siberian Elm Perennial—English Variety
No. 1, 3-year, brown.....\$.35
Extra large, 4-year size..... .75
6.00
Spiraea August Waterer—Red Spirea 2 year, No. 1 plants.....\$ 1.00

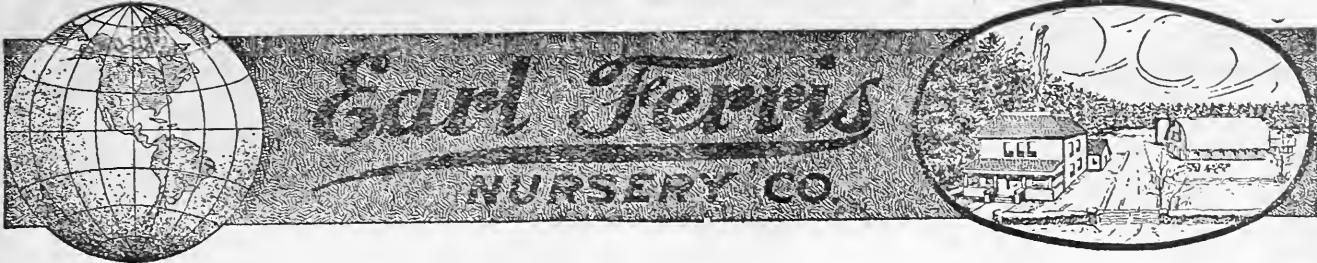
Spiraea Whitcher (similar to Van Houttei) No. 1, field grown plants at.....\$ 1.00

Spiraea Elatior Field grown, strong plants.....\$ 1.00

Pink Tartarian Honeysuckle 1 year, field grown.....\$.50
Extra large, 3-year size..... .75
5.00
White Tartarian Honeysuckle 1 year, field grown.....\$.50
Extra large, 3-year size..... .75
6.00
Hydrangea P. G. No. 1, field grown.....\$ 1.00
Extra large, 3-year size..... 2.75
.....
Trees Physocarpus, P. G. With green bark or buds.....\$ 2.00
.....
Hydrangea Arborescens No. 1, field grown.....\$.35
3.25
Japanese Narts, Lager Plants..... 2.25
.....
Lilac Large size, choice of Purple or White
Forsythia—(Golden Bell) No. 1, field grown.....\$.50
With green bark or buds.....\$ 4.50
.....
Flowering Almond Choice of Pink and White.....\$ 1.00
Flowering Crab Bechtel's
Bechtel's
Snowberry 1 year, 12 to 18 in.....\$.25
3 year, large..... .60
5.00
Indian Currant 1 year, 12 to 18 in.....\$.25
3 year, large..... .60
5.00
Japanese Honeysuckle Extra large plants.....\$ 1.00
Siberian Pea Tree No. 1, field grown.....\$.50
Red Branched Dogwood Good, 2-year plants.....\$.75
Garden Honeysuckle Field grown, 2-year plants.....\$.50
Cornelian Cherry Strong, 2-year plants.....\$ 1.00
Dwarf Deutzia Field grown, good.....\$ 1.25
English Wayfaring Tree (Viburnum Lantana) 2-year shrubs
Tamarisk 2-year, No. 1 plants.....\$.80
Judas Tree, or Red Bud 2-year, field grown plants.....\$ 1.25
Rosa Rugosa—Choice of Red or White No. 1, field grown plants.....\$ 1.00
Acer Ginnali 2-year, transplanted.

Field grown, strong plants at.....\$ 1.00

Field grown, \$1.00



Good Morning:

My name is Ferris, and I am mighty glad to make your acquaintance. That means I am pleased to send you my new Nursery Catalog herewith.

My sincere hope is that through this catalog acquaintance we can establish mutually satisfactory business relations and the quality of my stock, my fair and square policy, develop this acquaintance into friendship that will make you a Ferris customer for life.

You'll find, that at all times I will meet you more than half way, to please and satisfy you, so you can send me your order large or small with the utmost confidence and the absolute assurance that you are going to get just what you order and the biggest value you can obtain, anytime, anywhere, from anybody.

Before you order, read page 5 of our catalog, telling the plain truth about Ferris' low prices, and just why, quality considered, our prices are 50 per cent below the other fellow's, and that the quality is of the very best.

For instance, all of our Roses have been grown in the open field two years, Grape Vines are two-year except in the One Dollar Bargain which are one-year, our 4 to 6 ft. Apple are as good as can be grown, and the Bulbs and Garden Roots listed under the Evergreen section of this folder are extra good. Remember that our One Dollar Bargains and our three Apple Tree Bargains are net; no free gifts with these bargain collections.

Parcels Post! Many people request shipments by parcels post, and where possible, we are glad to accommodate them. The postage can be sent collect if desired. All fruit trees should be trimmed before planting, and by carefully pruning 25 fruit trees, they can go by parcels post. We can pack 25 of our 18 in. evergreens so that they can go by parcels post, also 100 evergreens of the 12 in. grade.

Send your order early--I can book it now, get shipping tags made out, and as we file our orders according to the date they are received, when shipping time comes in the spring your early order will be among those to receive first selection.

I am willing to pay for early orders. Notice four gifts for early orders in square. Your order must reach me on or before 10 days from date of this letter to get free gifts. Yours truly,

Earl Ferris

Free Gifts for
Early Orders

- With \$5.00 order received within 10 days from date you get choice of any 50c Rose Bush Free.
- With \$10.00 order received within 10 days from date choice of any 75c Rose Bush Free.
- With \$15.00 order choice of any one of the \$1.00 Bargains as advertised.
- With \$25.00 order within 10 days get choice of any 2 of the \$1.00 Bargains as advertised.

